



SIGN

FRACTURE CARE
INTERNATIONAL

2017 Annual Report



2017 Accomplishments

27 New
Programs

1,153 Children
healed with
SIGN Surgery

27,314
Patients healed

208,620+
Patients healed
since 1999

SIGN Mission

To give the injured poor in developing countries access to effective orthopaedic care by providing surgeons in low-resource hospitals with relevant orthopaedic education and implants.

SIGN Family in action 2017

Education Overseas

In the spring, Dr. Zirkle and Jeanne visited SIGN Programs in Ethiopia and Tanzania, providing individual training, holding a regional SIGN Conference, and distributing headlamps donated by **Leatherman Tools** so surgeons can perform surgery even when the power cuts out.



Implants & Instruments

SIGN approved the use of SIGN Implants in ankle fusion surgery, expanding the use of our products.



In August SIGN completed an inspection showing that we meet regulations for corrective and preventative action, design controls, and medical device reporting. This report demonstrates that SIGN has the proper systems in place to ensure that every implant, screw, and instrument meets our high standards.

Healing in Crises

SIGN goes where people need healing the most, even into the world's most challenging situations. In Iraq, SIGN partnered with US Army surgeons and Iraqi doctors to treat civilians injured in Mosul. In Myanmar, SIGN Surgeons started a new program in Rakhine State — the epicenter of the refugee crisis. See photo below.

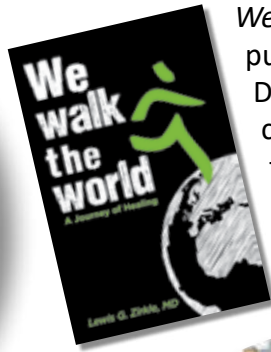


Photojournalist Chuck Bigger visited refugee camps in Bangladesh where Rohingya (Bengali) refugees have settled. A local hospital is providing SIGN Surgery to heal people injured as they fled violence in Myanmar.

Education at Headquarters



SIGN hosted a public Open House and an event for Kiwanis members attending the PNW District Convention.



We Walk the World was published, detailing Dr. Zirkle's journey to create SIGN and how the organization has grown to meet the needs of patients in developing countries.



The 2017 SIGN International Orthopaedic Conference hosted 127 SIGN Surgeons in Richland, WA. For the first time, the conference hosted a cadaver lab from **STI Mobile**, giving attendees hands-on practice in specific procedures.



Healing Patients

Our Steel has Healed
200,000+
 patients
 globally



In September SIGN Surgeon Dr. Jun Valera, from the Philippines, performed the 200,000th SIGN Surgery, stabilizing Ysmael's fractured femur. Ysmael was walking six weeks later!

Photojournalist Chuck Bigger visited SIGN Programs in Cambodia and documented how Dr. Bunn is responsible for spreading SIGN to 15 hospitals and treating more than 14,000 patients since 2004.



Jason, 6, was the first patient treated with SIGN Surgery at Velez Paiz Hospital, a new SIGN Program in Nicaragua.



10 Programs reporting the most SIGN Surgeries in 2017

- 768 Cambodia:** Kossamak Hospital
- 626 Pakistan:** Gilani Hospital Complex
- 599 Tanzania:** Muhimbili Orthopaedic Institute
- 572 Pakistan:** Ghurki Trust Teaching Hospital
- 462 Ethiopia:** Soddo Christian Hospital
- 419 Tanzania:** Dodoma Regional Referral Hospital
- 389 Myanmar:** Yangon General Hospital
- 389 Ethiopia:** St. Paul Hospital
- 345 Cambodia:** Friendship Khmer Russian Hospital
- 296 Kenya:** Tenwek Hospital



SIGN Officers & Board of Directors

Lewis G. Zirkle, MD
President & Founder,
Chairman of the Board

Jeanne Dillner,
CEO, Secretary/
Treasurer

Teresa Ford

Richard Gellman, MD

Randall Huebner
Stephen Schwartz

Carla Smith, MD, PhD

John Staeheli, MD

David Whitney, MD

Thomas Vasileff, MD

Patrick Yoon, MD

SIGN Programs

89% of expenses directly supported
SIGN Programs.

SIGN Financial Info

Note: Audited Financial Info

| | |
|---------------------------|----------------------------|
| 2017 TOTAL REVENUE | <u>\$5,169,074</u> |
| Program Services | \$5,709,241 |
| Management & General | 337,416 |
| Development | 381,212 |
| TOTAL EXPENSES | <u>\$6,427,869</u> |
| ENDING NET ASSETS | <u>\$11,453,813</u> |